



KAVI IQBAL

Recruitment Consultant

Biography

Kavi is a highly motivated individual who kick-started his professional career in 2018 in the recruitment industry. He has a proven track record in sales and business development. Having spent more than half of his earlier years living abroad, he has the ability to converse with people from all types of backgrounds and levels. His expertise lies in the field of headhunting from direct competitors, specialising in Industrial and FMCG from mid-level management to C-level executives.

Solutions

Kavi's time spent in the industry ensures that he understands the exact requirements of his clients by

- determining their organisational goals by researching their businesses, market shares, competitors and unique selling points to sell the opportunity to potential candidates who may not actively be looking to change roles.
- using various recruitment techniques to source the most suitable candidate.
- being proficient with database management systems.

Significant projects

- Successfully placed candidates in senior management positions in sales, marketing and finance roles.
- Involvement in placement of candidates with a leader of logistics in Thailand.

Qualifications

- Bachelor's Degree in Construction Management from Nottingham Trent University, United Kingdom.

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